

Announcer: Ladies and gentlemen please welcome EXIM bank chairman and President Fred P Hochberg.

Fred P Hochberg: Good morning, Good morning. How was yesterday? Alright today is going to even be better, we've got a great line up today. We are going to be hearing from John Stumpf the CEO of Wells Fargo. Right after me you are going to hear from Larry Summers going to be interviewed by Ed Louis and we'll also have Elon Musk. Someone asked me if there is a ticket under someone's chair who gets the car. I would say I'm not going to tell you but I want everybody to get up. No there is no ticket under your seat to find out who wins the car today. We also have secretary Moniz, secretary of energy we will also be joined by secretary Pritzker and secretary Vilsack talking about trade in the second term. You are also going to hear from at the close Fareed Zachariah will be speaking to us and if you watch his show I know that you often at the opening of the show he has something called Fareed's Take so I thought before he comes on I would give you Fared's take and give you just a little few things I have seen in my travels in this job and as I cross this country and meet many companies and workers and innovators as well as what I have seen oversees and I think that the next two years are going to be enormous opportunities for American companies and American business people to reach as we talked about yesterday further beyond and increase our export sales and talk about our real renaissance in American business. So a couple of things I have seen that I thought I would share with you I've got like six points. I hope I got only have six, we will see when I get there. One is the internet and we all know about the internet and yeah we all know about the internet but I think about the small businesses in this room and those that I have met and the internet has been enormous in connecting small businesses and giving them a much more outsized global footprint than they would have had otherwise. And I think that we are going to see more and more of that. Secondly frankly global competition is getting more and more intense and it's an increasingly challenging environment at the same time. I think that we are seeing more and more competition from Asia and Asia is moving further and further up the value chain. You know at one point we looked at importing sneakers and t-shirts and a lot of cut garment goods but they are moving up the value chain and they are very willing to provide the kind of export funds to back their exports. So that's going to be an increasing challenge for US companies. Third, capital markets, we have seen in the last five years capital markets playing an increasingly important role in financing exports. In the last five years 20 billion dollars of our finances have been through capital markets. But one third of all...more than one third of all long term transactions were done at the capital markets. Part of this is a result of Basel III and some reluctance and we met with a group of bankers just earlier this week for banks to making long term loans is more and more difficult in that environment. So I think we are going to be seeing that trend continue. Fourth, president Obama is in Asia this week, he was in Japan earlier in terms of looking at how we can open up for more trading, trade deals and increase our free trade and connections globally. And fifth, we've seen more and more public private partnerships for infrastructure whether it's in LNG whether it's in extractive industries but I think we are seeing more and more where sovereign nations are connecting with private firms to do very large projects. Sometimes there are 10-20 billion dollar projects and frequently export credit agencies such as EXIM have been central to financing those. And then the last I would say is the energy revolution in our country. The energy revolution in our country is transformative, we sit on a large energy resource in terms of natural gas and it is making the US home to more and more manufacturing. As I talk to companies from around the world investing in America they're going to see more facilities opening here because of a trained work force, a rule of law and with energy being a low cost would be...make this a very attractive place and a platform to export from and when we see that we are looking at Clinics and Mackenzie global institute we're going to see about 60 trillion dollars that's 60 trillion dollars worth of infrastructure investment by 2030 which is not even 20 years from now. So I think we see a lot of opportunities in that arena and I guess there are two other things. So maybe it is eight after all. I think one of the things that we have to be mindful of and that is, as we respond to this how we deal with income inequality and income inequality will always exist sometime it's a motivator. But I think we've seen examples of extreme income inequality and that really begins to threaten democracy and to threaten a sense of democratic principles. And that's a concern that we really cannot ignore and as a result I think we are also seeing I think I'm doing all these before we here from Larry Summers before we hear from Fareed because they are going can be much brilliant. But I also think we are seeing in an age of globalization we are seeing more nationalistic policies. We haven't seen a lot of trade barriers in terms of tariffs but I think we are seeing nationalistic policies. It may be out of fear of globalization, it may be out of fear how wide spread those benefits are being spread but it is certainly happening. So I think I did not know how to count I think I gave you eight things that have been on my mind as I do this job and I've had the fortune to do so. So with that let me bring up... we are going to bring up to the stage Ed Louis who is going to be interviewing Larry Summers and I think we are going to have a very exciting and fruitful day ahead and I'll be back a little later when we bring up Elion Musk, we are going to interview and talk about this pretty exciting car and the SpaceX business that he has also launched. So with that thank you have a good morning and I'm going to turn back over to him.